





## Commercial Real Estate More Balanced In 2023

Relatively stagnant market conditions created in the Metro Vancouver commercial real estate might come to an end in 2023, brining some optimism to investors, buyers and sellers.

- There was a 50% decrease in land sales in 2022 compared to the previous year. As the current market conditions have lessened competition, we anticipate significant price adjustments in the market in 2023.
- Metro Vancouver industrial market remained strong, with the lowest vacancy rate in North America. Vancouver also saw the average asking net rent per square foot surpass \$20 for the first time in Canada.
- Despite a record-high 7 million square feet of space under construction, this represents only a small fraction of the city's overall inventory.
- We anticipate seeing more stacked industrial developments in the urban core due to increased demand from micro-fulfillment and last mile delivery end users
- While we expect rental rate growth to slow down, any decreases in prices and deal volume for this asset class in 2023 are expected to be relatively minor compared to other asset classes.

## Our Portfolio



**39449 Queens Way, Squamish**Development / Industrial Strata
55,000 sf land
Under Construction



**2909 15 Avenue, Wainwright, AB**Core Retail Built-to-Suit Income Asset
1.06 acres land
Under Construction



**5900 Kingsway, Burnaby** Value-Add Income Asset 27,611 sf land Fully Leased



**14100 Entertainment blvd, Richmond**Value-Add Income Asset with Redevelopment Potential
166,834 sf land
Fully Leased



13090 Lilley Dr, Maple Ridge Core Indutrial Income Asset 43,037 sf land Fully Leased



**691 Allandale road, Victoria**Core Indutrial Income Asset
3.96 acres land
Fully Leased



**20500 Logan avenue, Langley** Vallue-Add Income Asset 3.27 acres land Sold

